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FLOWERING SHRUBS  
EVERGREEN • • SHADE AND NUT TREES



*Fryeburg* • MAINE

*All*  
GUARANTEED

*to Live!*

79359

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U. S. POSTAGE  
**PAID**  
FRYEBURG, MAINE  
Permit No. 1

U.S. Department of Agriculture  
Bureau of Plant Industry  
Fruit and Vegetable Crops and Diseases  
Washington, D.C.

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Quality  
Trees

Austrian Pine.....	4 TT	6- 8	5.00	1.50	.75
Austrian Pine.....	6 TT	8-12	10.00	2.75	1.50
Balsam Fir.....	4 TT	3- 5	3.00	1.00	.50
Balsam Fir.....	6 TT	8-12	10.00	2.75	1.50
Black Hill Spruce.....	4 T	2- 6	5.00	1.50	.75
Canadian Hemlock.....	6 TT	12-15	15.00	4.00	2.25
Canadian Hemlock.....	7 TTT	15-18	20.00	5.50	3.00
Colorado Blue Spruce.....	4 T	4- 8	5.00	1.50	.75
Douglas Fir.....	5 TT	4- 8	5.00	1.50	.75
Engelmann Spruce.....	4 T	4- 8	5.00	1.50	.75
Fraser Fir.....	3 T	2- 5	5.00	1.50	.75

Jack Pine.....	3 T
Mugho Pine.....	5 TT
Mugho Pine.....	5 TT
Norway Spruce.....	1 T
Norway Spruce.....	5 TT
Oriental Golden Arborvitae.....	3 T
Oriental Golden Arborvitae.....	1 T
Oriental Pyramidal Arborvitae.....	3 T
Plume Cypress.....	3 T
Red Pine.....	4 T
Red Pine.....	5 TT

\*White Pine may be shipped into all states (and the District of Columbia) except A the same kind and size at the 10 rate, 50 at the 100 rate. All prices on this page are amount accompanies the order. Shipping weights: (Approx.) 3 and 4 year, once transplant per 100 trees—6 year, twice transplanted trees, average 25-40 lbs. per 100 trees.

## PROPER PLANTING AND CARE

To plant these small trees, use a trowel or shovel and make a hole large enough to accommodate the roots when they are well spread out. Put a little water in the hole, pack the earth around the roots, keeping them well spread. When the hole is filled, pack the earth down firmly so that no air can get to the roots to dry them out. Be very careful between the time you receive the trees and the time you plant them not to let the roots dry out. Dry roots are always fatal to an evergreen. If you are planting the trees in your garden to let them grow a few years before putting them in their permanent locations, keep them about a foot apart. If you are not ready to put them in their permanent location at the end of two years, be sure to transplant them again, placing them two feet apart.

## Our Guarantee

Every tree sold by us from this price list that does not live will be replaced absolutely free of charge. Notify us of the number of dead trees you have, if any, before October 1, 1935. Shipments of replacements will be made by parcel post prepaid.

WE do our part. YOU must do yours to make your trees live. Get them promptly from the express company. Unpack and plant immediately.

DO NOT LET THE ROOTS DRY



This fold-out



*Colorado Blue Spruce*



*Pfitzer Juniper*









## THAT ARE *GUARANTEED* TO LIVE

**T**hey are guaranteed because they have been transplanted every two years.

**BECAUSE** this transplanting produces an abundance of fibrous roots which you do not find on trees which have not been properly transplanted.

**BECAUSE** they have been started in our rigorous climate and have withstood temperatures of 50 degrees below zero to 100 degrees above zero.

We intend to stay in the Nursery Business. We want friends and satisfied customers. We offer you only the best trees—trees that will live.

# QUESTIONS AND ANSWERS

## 1. *How large is your nursery?*

Thirty-five acres of trees—about five million in all. Annual output, about two million trees.

## 2. *How are the trees packed?*

The roots are packed in wet moss and the whole tree wrapped in burlap and waterproof paper. There is no charge for packing.

## 3. *How are they shipped?*

Either by express or parcel post. However, express shipment is recommended. Express shipments go collect and parcel post shipments C. O. D. for postage.

## 4. *How long will the trees keep in the package?*

Two or three weeks if necessary and if kept in a damp place, but of course the sooner they are unpacked the better.

## 5. *Do the trees have to be transplanted after we plant them?*

No, not if they are planted in their permanent locations. Many of our customers put their trees in a garden or other cleared area for a few years, then transplant them to their permanent locations. When you do transplant, cut around each tree with a shovel and lift out with a good ball of earth.

## 6. *Is mulching necessary?*

Mulching, or the putting of peat moss, leaves, hay, straw or other similar substance on the ground around the tree, is not necessary but helps keep the moisture in the soil during dry seasons and also protects the tree from the effects of frost heaving in the spring and fall.

## 7. *Should the trees be shaded?*

Not under average conditions. However, some of our customers in the far south have told us that better results are obtained if the trees are shaded during the hot summers.

## 8. *Should we use a fertilizer?*

Not necessary, but a good fertilizer will stimulate growth. Use Vigoro, Loma or any other good tree food.

## 9. *Are trees which have been transplanted each two years better than those which have not?*

Yes. Trees which are not transplanted at least every two years put on a tall, spindling growth which is weak. The roots are poorly developed, usually one long tap root with very few laterals. First class trees are transplanted at least every two years. Those that have not been so transplanted are usually not worth planting.

## 10. *What trees should we plant for a hedge?*

For a low hedge—less than four feet—use Arborvitae or Hemlock. Do not use mixed varieties in planting hedges. For high hedges or windbreaks, use any of the Pines, Spruces or Firs.

## 11. *Do you guarantee delivery?*

Yes. If you do not receive your trees within a reasonable time after receiving notice of shipment, write us at once and we will send you duplicate shipment and collect from express company for loss of your tree.

# Are our customers satisfied?

Dear Sirs: . . . I am delighted with the order of evergreens received yesterday. The trees are in by far the best condition I have ever received through the mail . . . Yours truly,

Dorothy Wing, Fort Edward, N. Y.  
Nov. 2, 1934

Gentlemen: I am sorry that I have waited so long to thank you for the wonderful quality of the trees you sent me in my last order. All of them were very good, but the Mugho Pines were of the best quality that I have ever received. Every one of them had a good branched top and the root systems were the best I have ever bought. . . . Sincerely yours,

John E. Talbott, Linton, Indiana  
Oct. 28, 1934

Dear Sirs: About three years ago we received a nice order of young evergreens from you and we are glad to report that they have survived splendidly and are large enough now to make a nice showing. . . . Yours very truly,

Thomas LeRay, *Pork Supt.*,  
600 No. First St., Norfolk, Nebr.

# Do we really replace trees that die?

Gentlemen: The 22 Colorado Blue Spruce you replaced received with thanks. They are very good looking and have nice roots. It is a pleasure to deal with a company like yours who believes in the honesty of their customers. I always will recommend you. . . . Yours truly,

A. F. Lienemann, McKees Rocks, Pa.  
Sept. 29, 1934

Dear Sirs: I thank you very much for the replacement trees which arrived in fine condition. . . . The trees are good ones with excellent root formations, and should survive if it is possible for a tree to do so. . . . I shall recommend your nursery as one which carries good stock and fulfills all agreements. . . . Yours very truly,

A. Francis Bumpus, Prescott, Arizona  
Oct. 11, 1934

Gentlemen: I wish to express my appreciation for your replacement of part of 1933 order which was frozen out, although I did not notice you in the required time.

It is a pleasure to deal with one who lives up to his guarantee without a lot of red tape. . . . I enclose an additional order which you can ship at your convenience. . . . Yours very truly,

John L. Lester, Altoona, Pa.  
Sept. 17, 1934

